

The Principles of Management Consultancy Course

14 -16th September 2010, Barbados

Course Objectives: To provide participants with an in-depth, experiential examination of the elements required to obtain the CICMC award of the **Certified Management Consultant (CMC)** designation.

Your Gateway to Professional International Certification.

Workshop Attributes

Participants attending this 3 Day workshop will receive opportunities to do the following:

- Give and receive management consulting services via live case scenarios and their personal profiles
- Obtain guidance on how to stay abreast of industry trends and evolving standards and practices
- Focus on the interpersonal skills needed to establish and maintain relationships with clients and associates
- Recognize the stages in the management consulting process
- Identify various management consulting models, tools and techniques and their appropriate use
- Explore the various levels/types of diagnosis, research and analysis that occur in the management consulting process.
- Discover how to apply change management principles
- Find out how to contract for management consulting services
- Use the components of organization breadth to assess the parameters of individual expertise and determine when to collaborate with other consultants/experts
- Explore the implications for various management consulting disciplines
- Explore the reasons management consultants are hired
- Examine the various methods consultants use to obtain business



Workshop Outline

Day 1

Introduction to
Management
Consulting
Industry and
Profession

Day 2

Management
Consulting Skills,
Methods and
Applied Concepts

Day 3

- Processes of Consulting
- the CICMC Certification Process

Venue: KPMG Building, Hastings

Time: 8.30—4.30

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Price: Members US\$ 900

Non Members US\$ 1300

